



**Tech Mahindra Collaborates with a
Leading Hospital Chain in their
Ariba Spend Management System
Implementation Program**

The client is a leader in healthcare business with many multi-specialty hospitals spread across 15 locations in India. It also has an international presence in countries like Malaysia.

Tech Mahindra worked with the client and successfully enabled the Ariba spend management solution.

Features

- Services : Enablement and Sourcing Services
- Technology : Ariba S2P suite, SAP PI and SAP ECC 6.0

Opportunities

- A decentralized procurement organization with 12 BU's
- Total spend on indirect goods and services ~ USD 39 Million
- Around 30% of spend was on services and 70% was on materials
- Tactical buyer execution - mostly locally
- About 2600 suppliers, with almost 80000 PO's annually
- Business requirement to achieve formal savings and compliance

Benefits

- Negotiated savings of 5-6% on Pharmacy and Medical Supplies
- Negotiated savings of 8-15% on R&M materials
- Sourcing Lead time reduced from 30 days to 1 week

Highlights

- Rationalized and reduced Supplier base from 2600 to 1800 – resulting in Reduced Vendor Management Costs
- Greater spend visibility

Our Solution

- Enabled the cloud based Ariba Spend Management Solution and integrated it with the backend ERP systems (SAP ERP)