



Politiculars   Poli
Name
Revenue From Operations
Separate
Gross Profit         25,232         29,375         29,982         29,411         13,184         24,888         26,806         29,242         28,006         108,934           SA         11,884         13,188         12,366         16,887         63,689         11,744         11,794         13,509         15,673           BIDTA         13,569         16,187         17,226         16,887         63,689         11,242         15,509         16,53         13,478         57,578           BIDTA         13,648         18,884         19,398         12,709         11,292         3,418         13,689         14,588           BIT         10,761         13,248         13,249         13,289         13,588         15,579         19,282         11,59         11,785         9,896         24,803           BIT X         13,096         13,534         16,181         15,789         15,589         15,898         15,579         15,922         11,118         11,129         12,118         13,000         16,171         5,342         3,413         21,63         3,96         22,275         2,175         0,752         11,52         11,52         11,52         11,52         11,52         11,52         11,52         11,5
SCA   11,854   13,185   13,266   13,054   50,462   11,747   11,797   13,001   14,528   15,673   1810TA   13,666   16,187   17,226   16,387   63,369   13,141   15,000   15,633   13,478   57,261   15,000   15,637   13,478   15,278   15,
BEIDTA   13,569   16,187   17,226   16,387   63,369   13,141   15,009   15,633   13,478   57,261   BIDTA   BIDTA   16,4%   13,8%   19,3%   18,4%   18,2%   15,2%   16,5%   16,5%   14,2%   15,5%   13,48   3,982   14,458   BIT   10,761   13,243   14,390   13,683   52,077   9,928   11,594   11,785   9,496   42,803   18,15%   15,5%   11,5%   11,5%   12,8%   12,2%   10,0%   11,6%   12,75   1
BIDTN     16.4%   18.8%   19.3%   18.4%   18.2%   15.2%   16.5%   16.2%   13.2%   14.55%
Depreciation & Amortization   2,008   2,944   2,336   2,704   11,292   3,213   3,415   3,848   3,982   14,458   1817   10,761   13,243   14,390   13,683   52,077   9,928   11,594   11,765   4,946   42,803   10,946   11,946   1
BBIT   13,761   13,243   14,390   13,683   52,077   9,928   11,594   11,785   9,496   42,803   1817   11,000
EBT
Other income         1,114         1,751         806         1,671         5,342         3,413         2,163         3,496         2,852         11,224           Foreign Exchange [loss)/ gain         147         501         (779)         252         121         1,018         496         1,435         73         3,022           Interest, Dividend & Misc. income         305         388         358         1,281         1,332         454         383         550         532         1,919           Share of profit //loss) from associate         (118)         (133)         14,706         14,801         55,532         12,080         13,377         14,736         9,656         50,578           Provision for taxes         2,457         3,914         2,638         3,515         12,544         3,318         2,265         3,629         2,392         1,660           Profit After Tax Before Minority Interest         8,995         10,559         12,068         11,266         42,888         9,491         11,112         11,107         7,264         38,794           Minority Interest (Share of the Owners of the Company)         10,88         12,39         11,325         42,976         9,593         11,239         11,459         8,039         40
Foreign Exchange (loss)/ gain
Interest, Dividend & Misc. income   967   1,250   1,585   1,419   5,221   2,395   1,667   2,061   2,779   8,902   Interest expense   305   388   358   281   1,332   454   383   550   552   1,919   3,026   1,919   3,026   1,020   3,027   3,914   2,028   3,029   2,028   3,029   3,377   1,736   9,655   5,0578   7,004   1,004   3,005
Section   Sect
Share of profit /(loss) from associate         (118)         (133)         (132)         (272)         (655)         (78)         3         5         15         (55)           Profit Before Tax         11,452         14,473         14,706         14,801         55,432         12,809         13,377         14,736         9,556         50,578           Profit After Tax Before Minority Interest         2,457         3,914         2,638         3,555         12,566         42,888         9,491         11,112         11,107         7,264         38,794           Minority Interest         (16)         84         (39)         59         88         102         12,72         352         775         1,356           Net Profit After Minority Interest (Share of the Owners of the Company)         10,643         12,029         11,325         42,976         9,593         11,239         11,459         8,039         40,330           EPS (In Rs)         Q1         Q2         Q3         Q4         Total         Q1         Q2         Q3         Q4         Total         Q2         Q3         Q4         Total         Q2         Q3         Q4         Total         Q2         Q3         Q4         Total         Q2         Q3
Profit Before Tax         11,452         14,473         14,706         14,801         55,432         12,809         13,377         14,736         9,656         50,578           Provision for taxes         2,457         3,914         2,638         3,535         12,544         3,318         2,265         3,629         2,392         11,604           Minority Interest         (16)         8,995         10,559         12,068         11,266         42,888         9,491         11,112         11,107         7,264         38,974         Minority Interest (Share of the Owners of the Company)         8,979         10,643         12,029         11,325         42,976         9,593         11,239         11,459         8,039         40,330           PAT % (Share of the Owners of the Company)         10.8%         12,3%         13.4%         12,7%         42,976         9,593         11,439         11,459         8,039         40,330           PAT % (Share of the Owners of the Company)         10.8%         12,3%         13.4%         12,7%         42,976         9,593         11,439         11,459         8,039         40,330           PAT % (Share of the Owners of the Company)         10.8%         12,3%         12,4%         12,1%         11,112         12,4%
Provision for taxes Provision for taxes Profit After Tax Before Minority Interest Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Refore Minority Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By Interest (Share of the Owners of the Company) Revenue By In
Profit After Tax Before Minority Interest         8,995         10,559         12,068         11,266         42,888         9,491         11,112         11,107         7,264         38,974           Minority Interest Minority Interest (Share of the Owners of the Company)         8,979         10,643         12,029         11,325         42,976         9,593         11,239         11,459         8,039         40,330           PAT % (Share of the Owners of the Company)         10.8%         12.3%         13.4%         12.7%         12.4%         11.1%         12.4%         11.99         8,039         40,330           EPS (In Rs)         Q1         Q2         Q3         Q4         Total         Q1         Q2         Q3         Q4         11.1%         12.4%         11.31         9.21         46.21           Diluted         10.07         11.93         13.45         12.58         47.72         10.89         12.78         13.13         9.21         46.21           Total Headcount (As at period-end)         Q1         Q2         Q3         Q4         11.47         74.093         72.759         73,079         71,515         58.58           BPO professionals         34,700         39,407         43,439         43,081         45,000
Minority Interest   Cife   S4   Cige   S5   S8   Cige   Cige   S5   S8   Cige   Cige   S5   S8   Cige   Cige   S5   S8   S8   Cige   S5   Cige   Cige   S5   Cige   Cige   S5   Cige
Net Profit After Minority Interest (Share of the Owners of the Company)         8,979         10,643         12,029         11,325         42,976         9,593         11,239         11,459         8,039         40,330           PAT % (Share of the Owners of the Company)         10.8%         12.3%         13.4%         12.7%         12.4%         11.1%         12.4%         11.9%         8.5%         10.9%           PPS (In Rs)         Q1         Q2         Q3         Q4         Total         Q1         Q2         Q3         Q4         10.98         12.88         13.13         9.21         46.21         Diluted         10.07         11.93         13.45         12.58         47.72         10.89         12.78         13.03         9.14         45.85         55.85         47.72         10.89         12.78         13.03         9.14         45.85         55.85         13.03         9.14         45.25         55.85         12.78         13.03         9.14         45.85         55.85         13.03         9.14         45.85         55.85         13.03         9.14         45.85         46.21         55.85         46.21         55.85         46.21         55.85         46.21         55.85         46.21         55.85         46.21
the Company)  PAT % (Share of the Owners of the Company)  10.8% 12.3% 13.4% 12.7% 12.4% 11.1% 12.4% 11.9% 8.039 40.330 PAT % (Share of the Owners of the Company)  10.8% 12.3% 13.4% 12.7% 12.4% 11.1% 12.4% 11.9% 8.5% 10.9% EPS (In Rs)  Basic 10.12 11.99 13.55 12.77 48.47 10.98 12.88 13.13 9.21 46.21 Diluted 10.07 11.93 13.45 12.58 47.72 10.89 12.78 13.03 9.14 45.85 Total Headcount (As at period-end)  Q1 Q2 Q3 Q4  Q1 Q2 Q3 Q4  Software professionals 72,462 72,534 71,785 71,477 74,093 72,597 73,079 71,515 506 Software professionals 34,700 39,407 43,439 43,081 45,000 52,193 50,886 46,816 5ales & support 64,390 6,450 6,618 6,524 66,816 6,524 66,816 6,618 6,524 66,816 6,524 66,816 6,732 6,874 6,905 70 all Headcount (LTM) # 19% 20% 21% 21% 21,082 125,773 131,522 130,839 125,236 17 Utilization % (LTM) # 19% 20% 21% 21% 21% 21% 21% 20% 19% 17 Utilization % (Excluding Trainees) # 84% 83% 83% 82% 82% 82% 82% 82% 82% 82% 82% 82% 82
PAT % (Share of the Owners of the Company)         10.8%         12.3%         13.4%         12.7%         12.4%         11.1%         12.4%         11.9%         8.5%         10.9%           EPS (In Rs)         Q1         Q2         Q3         Q4         Total         Q1         Q2         Q3         Q4         Total           Basic         10.12         11.99         13.55         12.77         48.47         10.98         12.88         13.13         9.21         46.21           Diluted         10.07         11.93         13.45         12.58         47.72         10.89         12.78         13.03         9.14         45.85           Total Headcount (As at period-end)         Q1         Q2         Q3         Q4
EPS (in Rs)         Q1         Q2         Q3         Q4         Total         Q1         Q2         Q3         Q4         Total           Basic         10.12         11.99         13.55         12.77         48.47         10.98         12.88         13.13         9.21         46.21           Diluted         10.07         11.93         13.45         12.58         47.72         10.89         12.78         13.03         9.14         45.85           Total Headcount (As at period-end)         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4         74.093         72.597         73.079         71.515         71.515         71.477         74.093         72.597         73.079         71.515         71.515         71.477         74.093         72.597         73.079         71.515         71.515         71.477         74.093         72.597         73.079         71.515         71.477         74.093         72.597         73.079         71.515         71.477         74.093         72.597         73.079         71.515         71.515         71.477         74.093         72.597         73.079         71.515         71.515         71.477         71.479         45.000         6.518
Basic   10.12   11.99   13.55   12.77   48.47   10.98   12.88   13.13   9.21   46.21     Diluted   10.07   11.93   13.45   12.58   47.72   10.89   12.78   13.03   9.14   45.85     Total Headcount (As at period-end)   Q1   Q2   Q3   Q4     Software professionals   72,462   72,534   71,785   71,477   74,093   72,597   73,079   71,515     BPO professionals   34,700   39,407   43,439   43,081   45,000   52,193   50,886   46,816     Sales & support   6,390   6,450   6,618   6,524   6,680   6,732   6,74   6,905     Total Headcount (ITMI) #   19%   20%   21%   211,082   21%   21%   21%   20%   19%     IT Attrition % (ILTMI) #   19%   20%   21%   21%   21%   21%   20%   21%   21%     IT Utilization % (Excluding Trainees) #   84%   83%   83%   82%   82%   82%   82%   83%   85%   84%     IT Utilization % (Excluding Trainees) #   48.2%   47.0%   47.4%   46.4%   47.2%   47.6%   48.5%   48.4%   47.7%   48.1%     Americas   48.2%   47.0%   47.4%   46.4%   47.2%   47.6%   48.5%   48.4%   47.7%   48.1%     Europe   30.0%   29.6%   28.9%   28.6%   29.3%   27.6%   26.7%   27.0%   26.5%   26.9%     Rest of world   21.9%   23.4%   23.7%   24.9%   23.5%   24.8%   24.9%   24.6%   25.8%   25.0%     Total Headcount (ITMI) #   100.0%   100
Diluted         10.07         11.93         13.45         12.58         47.72         10.89         12.78         13.03         9.14         45.85           Total Headcount (As at period-end)         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4           Software professionals         72,462         72,534         71,785         71,477         74,093         72,597         73,079         71,515           BPO professionals         34,700         39,407         43,439         43,081         45,000         52,193         50,886         46,816           Sales & support         6,390         6,450         6,618         6,524         6,680         6,732         6,874         6,905           Total Headcount         113,552         118,391         121,842         121,082         1218         21%         21%         20%         6,872         6,874         6,905           Total Headcount         113,552         118,391         121,842         121,082         1218         21%         21%         20%         6,872         6,874         6,905           IT Attrition % (LTM) #         19%         20%         21%         21%         21%         20%         82%
Total Headcount (As at period-end)         Q1         Q2         Q3         Q4         Q1         Q2         Q3         Q4           Software professionals         72,462         72,534         71,785         71,477         74,093         72,597         73,079         71,515           BPO professionals         34,700         39,407         43,439         43,081         45,000         52,193         50,886         46,816           Sales & support         6,390         6,450         6,618         6,524         6,680         6,732         6,874         6,905           Total Headcount         113,552         118,391         121,842         121,082         125,773         131,522         130,839         125,236           IT Attrition % (LTM) #         19%         20%         21%         21%         21%         21%         20%         19%           IT Utilization % (Excluding Trainees) #         81%         81%         82%         82%         80%         82%         84%         83%           Revenue By Geography % (Quarter Ended)         Q1         Q2         Q3         Q4         LTM         Q1         Q2         Q3         Q4         LTM           Americas         48.2%         47.0%
Software professionals         72,462         72,534         71,785         71,477         74,093         72,597         73,079         71,515           BPO professionals         34,700         39,407         43,439         43,081         45,000         52,193         50,886         46,816           Sales & support         6,390         6,450         6,618         6,524         6,680         6,732         6,874         6,905           Total Headcount         113,552         118,391         121,842         121,082         125,773         131,522         130,839         125,236           IT Attrition % (LTM) #         19%         20%         21%         21%         21%         21%         20%         19%           IT Utilization % (Excluding Trainees) #         81%         81%         82%         82%         80%         82%         84%         83%           Revenue By Geography % (Quarter Ended)         Q1         Q2         Q3         Q4         LTM         Q1         Q2         Q3         Q4         LTM         A6.5%         48.4%         47.7%         48.1%           Europe         30.0%         29.6%         28.9%         28.6%         29.3%         27.6%         26.7%         27.0%
BPO professionals  34,700 39,407 43,439 43,081 45,000 52,193 50,886 46,816 Sales & support  6,390 6,450 6,618 6,524 6,680 6,732 6,874 6,905  Total Headcount  113,552 118,391 121,842 121,082 125,773 131,522 130,839 125,236  IT Attrition % (LTM) # 19% 20% 21% 21% 21% 21% 21% 20% 19% IT Utilization % # 81% 81% 82% 82% 82% 80% 82% 84% 83% 85% 84% IT Utilization % (Excluding Trainees) # 84% 83% 83% 83% 82% 82% 82% 82% 83% 85% 84% 85% 84% 87
Sales & support         6,390         6,450         6,618         6,524         6,680         6,732         6,874         6,905           Total Headcount         113,552         118,391         121,842         121,082         125,773         131,522         130,839         125,236           IT Attrition % (LTM) #         19%         20%         21%         21%         21%         21%         20%         19%           IT Utilization % #         81%         81%         82%         82%         82%         80%         82%         84%         83%           IT Utilization % (Excluding Trainees) #         84%         83%         83%         82%         82%         83%         85%         84%           Revenue By Geography % (Quarter Ended)         Q1         Q2         Q3         Q4         LTM         Q1         Q2         Q3         Q4         LTM           Americas         48.2%         47.0%         47.4%         46.4%         47.2%         47.6%         48.5%         48.4%         47.7%         48.1%           Europe         30.0%         29.6%         28.9%         28.6%         29.3%         27.6%         26.7%         27.0%         26.5%         26.9%
Total Headcount 113,552 118,391 121,842 121,082 125,773 131,522 130,839 125,236  IT Attrition % (LTM) # 19% 20% 21% 21% 21% 21% 21% 20% 19% IT Utilization % # 81% 81% 82% 82% 82% 80% 82% 84% 83% 85% 84%  IT Utilization % (Excluding Trainees) # 84% 83% 83% 82% 82% 82% 82% 82% 82% 83% 85% 84%   Revenue By Geography % (Quarter Ended) Q1 Q2 Q3 Q4 LTM Q1 Q2 Q3 Q4 LTM Americas 48.2% 47.0% 47.4% 46.4% 47.2% 47.6% 48.5% 48.4% 47.7% 48.1% Europe 30.0% 29.6% 28.9% 28.6% 29.3% 27.6% 26.7% 27.0% 26.5% 26.9% Rest of world 21.9% 23.4% 23.7% 24.9% 23.5% 24.8% 24.9% 24.6% 25.8% 25.0% Total 100.0% 10
IT Attrition % (LTM) # 19% 20% 21% 21% 21% 21% 20% 19% IT Utilization % # 81% 81% 82% 82% 82% 80% 82% 84% 83% 85% 84% 83% IT Utilization % (Excluding Trainees) # 84% 83% 83% 82% 82% 82% 82% 82% 83% 85% 84% 84% 83% 85% 84% 82% 82% 82% 82% 83% 85% 84% 82% 82% 82% 82% 83% 85% 84% 82% 82% 82% 82% 83% 85% 84% 82% 82% 82% 82% 82% 82% 82% 82% 82% 82
IT Utilization % #
Revenue By Geography (Quarter Ended)   Q1   Q2   Q3   Q4   LTM   Q2   Q3   Q4   LTM   Q3   Q4   LTM   Q4   Q5   Q5   Q5   Q5   Q5   Q5   Q5
Revenue By Geography % (Quarter Ended)         Q1         Q2         Q3         Q4         LTM         Q1         Q2         Q3         Q4         LTM           Americas         48.2%         47.0%         47.4%         46.4%         47.2%         47.6%         48.5%         48.4%         47.7%         48.1%           Europe         30.0%         29.6%         28.9%         28.6%         29.3%         27.6%         26.7%         27.0%         26.5%         26.9%           Rest of world         21.9%         23.4%         23.7%         24.9%         23.5%         24.8%         24.9%         24.6%         25.8%         25.0%           Total         100.0%<
Americas         48.2%         47.0%         47.4%         46.4%         47.2%         47.6%         48.5%         48.4%         47.7%         48.1%           Europe         30.0%         29.6%         28.9%         28.6%         29.3%         27.6%         26.7%         27.0%         26.5%         26.9%           Rest of world         21.9%         23.4%         23.7%         24.9%         23.5%         24.8%         24.9%         24.6%         25.8%         25.0%           Total         100.0%
Americas         48.2%         47.0%         47.4%         46.4%         47.2%         47.6%         48.5%         48.4%         47.7%         48.1%           Europe         30.0%         29.6%         28.9%         28.6%         29.3%         27.6%         26.7%         27.0%         26.5%         26.9%           Rest of world         21.9%         23.4%         23.7%         24.9%         23.5%         24.8%         24.9%         24.6%         25.8%         25.0%           Total         100.0%
Rest of world         21.9%         23.4%         23.7%         24.9%         23.5%         24.8%         24.9%         24.6%         25.8%         25.0%           Total         100.0%
Total         100.0% </td
Revenue By Industry % (Quarter Ended) Q1 Q2 Q3 Q4 LTM Q1 Q2 Q3 Q4 LTM
Manufacturing 20.1% 20.1% 20.5% 20.2% 20.2% 19.4% 18.0% 17.3% 17.7% 18.1%
Technology,Media & Entertainment 7.2% 7.3% 7.0% 7.5% 7.2% 7.6% 8.1% 7.6% 7.4% 7.7%
Banking, Financial services & Insurance 13.6% 13.5% 13.4% 13.1% 13.4% 12.8% 13.0% 13.2% 15.3% 13.6%
Retail, Transport & Logistics 6.1% 6.5% 6.7% 6.4% 6.4% 6.2% 7.0% 7.2% 7.3% 6.9%
Others 13.4% 11.2% 11.3% 10.2% 11.5% 12.8% 12.2% 11.5% 12.1%
Total 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
No. of Active Clients & % of Repeat Business Q1 Q2 Q3 Q4 Total Q1 Q2 Q3 Q4 Total
No. of Active Clients & % of Repeat Business         Q1         Q2         Q3         Q4         Total         Q1         Q2         Q3         Q4         Total           No. of Active Clients         926         930         935         938         941         946         964         973





Tech Mahindra Limited Consolidated Fact Sheet Data.										
	FY 2018-19				FY 2019-20					
Particulars	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
No. of Million \$ Clients										
≥ \$1 million clients	396	407	416	425		429	437	446	446	
≥ \$5 million clients	154	157	157	156		160	155	164	160	
≥ \$10 million clients	86	86	88	83		81	80	83	85	
≥ \$20 million clients	47	45	46	50		49	49	50	49	
≥ \$50 million clients	16	17	18	20		21	22	22	22	
	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4	
Top 5	21.9%	23.3%	22.6%	22.8%	22.7%	21.4%	21.6%	22.3%	21.4%	21.7%
Top 10	32.5%	32.7%	31.6%	32.0%	32.2%	30.7%	31.5%	31.0%	31.0%	31.1%
Top 20	46.2%	45.6%	44.0%	45.1%	45.2%	43.6%	43.6%	42.1%	43.6%	43.2%
On/Off Break-up in % (IT Business Revenue)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Onsite	66.6%	64.5%	65.5%	65.2%	65.4%	65.3%	65.4%	65.3%	65.2%	65.3%
Offshore	33.4%	35.5%	34.5%	34.8%	34.6%	34.7%	34.6%	34.7%	34.8%	34.7%
Rupee USD Rate	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4	
Period closing rate	68.47	72.49	69.77	69.16		69.02	70.87	71.38	75.62	
Period average Rate	67.51	70.68	71.11	70.32		69.42	70.35	71.35	73.05	
Proportion of Revenues From Major Currencies	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
USD	49.3%	48.0%	47.7%	47.8%	48.2%	48.3%	50.2%	50.0%	50.6%	49.8%
GBP	11.6%	11.2%	11.1%	12.3%	11.6%	11.5%	11.2%	11.8%	11.6%	11.5%
EUR	11.4%	11.4%	11.0%	10.2%	11.0%	9.9%	9.5%	9.4%	8.8%	9.4%
AUD	4.8%	4.9%	5.1%	4.8%	4.9%	5.3%	4.6%	4.5%	4.1%	4.6%
Others	22.9%	24.5%	25.1%	26.9%	24.8%	25.0%	24.7%	24.3%	24.8%	24.7%
Hedge Book	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4	
GBP In Mn	213.0	190.0	171.0	233.0		275.0	299.0	313.0	304.0	
Strike rate (INR)	95.1	97.0	98.5	99.7		99.1	98.6	99.1	100.1	
USD In Mn	894.0	1,069.0	1,084.0	934.0		961.0	1,191.0	1,071.0	1,611.0	
Strike rate (INR)	70.7	71.9	72.8	72.9		73.5	74.4	75.0	76.8	
EUR In Mn	228.0	220.0	202.0	293.0		361.0	385.0	392.0	378.0	
Strike rate (INR)	85.9	87.4	88.6	88.8		88.2	88.4	88.7	89.7	
Receivable Days (DSO)-Including Unbilled	108	112	107	102		110	114	112	112	
Borrowings *	24,868	25,610	22,044	19,955		20,439	22,066	20,619	24,707	
Cash and Cash Equivalent	84,130	78,999	87,340	96,920		83,927	75,581	82,369	88,048	
Capital Expenditure (Quarter Ended)	1,868	1,507	2,245	2,050	7,669	2,044	2,185	2,267	1,968	8,463
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### Notes :

- 1) Figures rounded off to the nearest million.
- ${\bf 2)\ Previous\ period\ figures\ have\ been\ regrouped/rearranged\ wherever\ necessary.}$
- 3) # Metrics for Organic business
- 4)\* Borrowings exclude lease obligation on right-of-use (ROU) assets, created as per Ind AS 116 new accounting standard on Leases .





Tech Mahindra Limited Consolidated Fact Sheet Data.										
	P&L Summary (US\$ in Mn)					FY 2019-20				
Particulars	FY 2018-19				Q1 Q2 Q3 Q4 Total					
Payanya Franconantiana	Q1 1,224.1	Q2 1,218.2	Q3 1,260.8	Q4 1,267.5	Total 4,970.5	1,247.1	1,287.2	1,353.0	1,294.6	5,181.9
Revenue From Operations Cost of services	849.1	805.3	842.2	846.8	3,343.4	888.0	907.8	943.5	914.1	3,653.4
Gross Profit	375.0	412.9	418.5	420.7	1,627.2	359.1	379.4	945.5 <b>409.5</b>	380.4	1,528.5
SGA	175.4	186.1	173.9	185.9	721.3	169.2	167.6	190.5	197.7	725.1
EBIDTA	175.4 <b>199.6</b>	226.9	244.7	234.8	905.9	199.2 190.0	211.8	219.0	197.7 182.7	803.4
EBIDTA %	16.4%	18.8%	19.3%	234.8 18.4%	18.2%	15.2%	16.5%	16.2%	14.2%	15.5%
	41.5	41.6	39.8	38.5	161.4	46.3	48.5	53.9	54.5	203.3
Depreciation & Amortization  EBIT	41.5 <b>158.1</b>	185.3	204.9	38.3 <b>196.3</b>	744.5	46.3 <b>143.6</b>	48.5 <b>163.3</b>	165.0	34.5 <b>128.2</b>	600.1
EBIT %	13.0%	15.3%	16.1%	15.4%	15.0%	11.5%	12.8%	12.2%	10.0%	11.6%
Impairment of Goodwill and non current assets	13.0%	13.3%	10.1%	15.4%	15.0%	11.5%	12.0%	12.2%	28.76	28.76
Other income	16.4	25.1	11.1	23.6	76.2	49.2	30.9	49.1	38.3	167.4
Foreign Exchange (loss)/ gain	2.3	7.4	(11.2)	3.4	1.9	14.7	7.1	20.1	0.9	42.7
Interest, Dividend & Misc. income	14.1	17.7	22.3	20.1	74.3	34.6	23.8	29.0	37.4	124.7
Interest expense	4.6	5.5	5.0	4.0	19.0	6.5	<b>5.4</b>	<b>7.7</b>	7.2	26.9
Share of profit /(loss) from associate	(1.7)	(1.8)	(1.9)	(3.9)	(9.4)	(1.1)	0.0	0.1	0.2	(0.8)
Profit Before Tax	168.2	203.1	209.1	212.0	<b>792.4</b>	185.2	188.7	206.5	130.7	<b>711.1</b>
Provision for taxes	36.1	54.8	37.4	50.6	179.0	48.0	31.9	50.9	32.4	163.2
	132.1	148.3	171.7	<b>161.4</b>	613.4	137.2	156.8	<b>155.6</b>	98.3	<b>547.9</b>
Profit After Tax Before Minority Interest Minority Interest	(0.2)	1.2	(0.6)	0.9	1.3	1.5	1.8	4.9	10.7	18.9
Net Profit After Minority Interest (Share of the	(0.2)	1.2	(0.0)	0.9	1.5	1.5	1.0	4.9	10.7	16.9
Owners of the Company)	131.8	149.4	171.1	162.3	614.6	138.7	158.6	160.6	109.0	566.8
PAT % (Share of the Owners of the Company)	10.8%	12.3%	13.4%	12.7%	12.4%	11.1%	12.4%	11.9%	8.5%	10.9%
EPS (In USD)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Basic	0.15	0.17	0.19	0.18	0.69	0.16	0.18	0.18	0.13	0.65
Diluted	0.15	0.17	0.19	0.18	0.69	0.16	0.18	0.18	0.13	0.65
Possivable Days (DSO) Instruding Unbilled	108	112	107	102		110	114	112	112	
Receivable Days (DSO)-Including Unbilled Borrowings *	363.2	353.3	316.0	288.5		296.1	311.4	288.9	326.7	
Cash and Cash Equivalent	1,228.7	1,089.8	1,251.8	288.5 1,401.4		1,216.0	1,066.5	1,154.0	1,164.3	
			· ·			,		,		
Capital Expenditure (Quarter Ended)	27.7	21.3	31.6	29.2	109.7	29.4	31.1	31.8	26.9	119.2

- 1) Figures rounded off to the nearest million.
  2) Previous period figures have been regrouped/rearranged wherever necessary.
  3) USD numbers based on convenience translation
  4) \* Borrowings exclude lease obligation on right-of-use (ROU) assets, created as per Ind AS 116 new accounting standard on Leases.





Consolidated Balance Sheet (Rs. in Million)								
	As at March 31, 2020	As at March 31, 2019						
ASSETS								
Non-Current Assets								
(a) Property, Plant and Equipment	26,609	26,229						
(b) Capital Work-in-Progress	501	2,763						
(c) Right-of-Use Asset	11,730	-						
(d) Investment Property	1,444	1,708						
(e) Goodwill	33,877	28,163						
(f) Intangible Assets	15,060	14,512						
(g) Investment accounted using Equity method	197	361						
(h) Financial Assets (i) Investments	2 162	7,159						
(ii) Trade Receivables	2,163 37	63						
(iii) Loans	45	43						
(iv) Other Financial Assets	4,281	4,785						
(i) Income Tax Assets (Net)	24,152	21,397						
(j) Deferred Tax Assets (Net)	8,443	6,091						
(k) Other Non-Current Assets	13,273	5,537						
Total Non - Current Assets	141,812	118,811						
Current Assets								
(a) Inventories	358	752						
(b) Financial Assets								
(i) Investments	56,123	65,899						
(ii) Trade Receivables	75,772	69,586						
(iii) Cash and Cash Equivalents (iv) Other Balances with Banks	30,167	20,427 3,160						
(v) Other Financial Assets	1,316 37,355	29,064						
(c) Other Current Assets	30,632	26,770						
Total Current Assets	231,723	215,658						
Total Assets	373,535	334,469						
EQUITY AND LIABILITIES								
Equity								
(a) Equity Share Capital	4,359	4,437						
(b) Other Equity	213,772	198,407						
Equity Attributable to Owners of the Company	218,131	202,844						
Non controlling Interest Total Equity	3,933 222,064	4,777 207,621						
	222,004	207,021						
Liabilities								
Non-current liabilities								
(a) Financial Liabilities								
(i) Borrowings	1,787	2,086						
(ii) Lease liabilities	8,539	-						
(iii) Other Financial Liabilities	12,323	3,009						
(b) Provisions	6,691	5,801						
(c) Deferred tax liabilities (Net)	356	11						
(d) Other Non-Current Liabilities	214	325						
Total Non - Current Liabilities	29,910	11,232						
Current liabilities								
(a) Financial Liabilities (i) Borrowings	22,495	11,961						
(ii) Lease liabilities	3,459	11,561						
(ii) Trade Payables	32,566	24,893						
(iv) Other Financial Liabilities	17,898	34,726						
(b) Other Current Liabilities	18,270	17,605						
(c) Provisions	4,364	3,952						
(d) Income Tax Liabilities (Net)	10,205	10,175						
Total Current Liabilities	109,257	103,312						
Suspense Account (Net)	12,304	12,304						
Table Control of the billion and Control of	272	224						
Total Equity and Liabilities and Suspense Account	373,535	334,469						





## Consolidated Cash Flow Statement (Rs. in Million)

A Cash Flow from Operating Activities Profit before Tax Adjustments for: Depreciation and Amortisation Expense (Reversal)/Allowances for Doubtful Receivables / Advances and Deposits and Bad Debts written off (net) Share of (Profit) / Loss of Associates Net (gain) / Joss on disposal of Property, Plant and Equipment and Intangible Assets Finance Costs Unrealised Exchange (Gain) / Loss (net) Share Based Payments to Employees Interest Income Rental Income Rental Income Rental Income Rental Income Rental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets Proceeds from Sale of Demperty, Plant and Equipment, Intangible Assets Proceeds from Sale of Orthoperty, Plant and Equipment, Intangible Assets Proceeds from Sale of Orthoperty, Plant and Equipment, Intangible Assets Proceeds from Sale of Orthoperty, Plant and Equipment, Intangible Assets Proceeds from Sale of Orthoperty, Plant and Equipment, Intangible Assets Proceeds from Sale of Subsidiary Payment for acquisition of Business / associates, net of cash acquired Rental Income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest Income received Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Income Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings Movement in Short-Term Borrowings Movement in Short-Term Borrowings			For the Year Ended March 31, 2020
Profit before Tax  Adjustments for: Depreciation and Amortisation Expense  (Reversal)/Allowances for Doubtful Receivables / Advances and Deposits and Bad Debts written off (net) Share of (Profit) / Loss of Associates Net (gain) / loss on disposal of Property, Plant and Equipment and Intangible Assets Finance Costs Unrealised Exchange (Gain) / Loss (net) Share Based Payments to Employees Interest Income Rental Income Rental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest Income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from sale of subsidiary Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Inage Terms Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings Movement of Inog-Term Borrowings			Walti 51, 2020
Adjustments for: Depreciation and Amortisation Expense  (Reversal)/Allowances for Doubtful Receivables / Advances and Deposits and Bad Debts written off (net) Share of (Profit) / Loss of Associates Nett (gain) / Loss of Associates Finance Costs Unrealised Exchange (Gain) / Loss (net) Share Based Payments to Employees Interest income Rental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  8 Cash Flow from Investing Activities Proceeds from sale of Subsidiary Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from sale of Subsidiary Payment for acquisition of Business / associates, net of cash acquired Rental Income Exical Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Ingeriem Borrowings Repayment of Long-Term Borrowings Repayment of Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings	Α		50,578
Reversal)/Allowances for Doubtful Receivables / Advances and Deposits and Bad Debts written off (net) Share of (Profit) / Loss of Associates Net (gain) / loss on disposed of Property, Plant and Equipment and Intangible Assets Finance Costs Unrealised Exchange (Gain) / Loss (net) Share Based Payments to Employees Interest Income Rental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of Subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Proceeds from Sale of Property, Plant and Equipment, Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets Proceeds from Sale of Subsidiary Payment for acquisition of Mustual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used In) Investing activities (B)  C Cash Flow from Financing Activities Proceeds from Isona-Term Borrowings Repayment of Idvidend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Isona-Term Borrowings Repayment of long-Term Borrowings Roverment in Short-Term Borrowings Roverment in Short-Term Borrowings Roverment in Short-Term Borrowings Roverment in Short-Term Borrowings			50,575
(Reversall/Allowances for Doubtful Receivables / Advances and Deposits and Bad Debts written off (net) Share of (Profit) / Loss of Associates Net (gain) / Loss on disposal of Property, Plant and Equipment and Intangible Assets Finance Costs Unrealised Exchange (Gain) / Loss (net) Share Based Payments to Employees Interest Income Rental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment, Intangible Assets Proceeds from Sale of Froperty, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Insancing Activities Proceeds		·	14,458
Share of (Profit) / Loss of Associates Net (gain) / loss on disposal of Property, Plant and Equipment and Intangible Assets Finance Costs Unrealised Exchange (Gain) / Loss (net) Share Based Payments to Employees Interest Income Rental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Isolary Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Repayment in Short-Term Borrowings Movement in Short-Term Borrowings Movement in Short-Term Borrowings Movement in Short-Term Borrowings Movement in Short-Term Borrowings		Depreciation and Amortisation Expense	1,484
Net (gain) / loss on disposal of Property, Plant and Equipment and Intangible Assets Finance Costs Unrealised Exchange (Gain) / Loss (net) Share Based Payments to Employees Interest Income Bental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  8 Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest Income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Repayment of Long-Term Borrowings (net)			
Finance Costs Unrealised Exchange (Gain) / Loss (net) Share Based Payments to Employees Interest Income Rental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investments Proceeds from sale of exception of Dusiness / associates, net of cash acquired Rental Income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest Income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Repayment of Long-Term Borrowings (1) Movement in Short-Term Borrowings (1)			55 (80)
Share Based Payments to Employees Interest Income Rental Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets Proceeds from Sale of Subsidiary Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Insuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Borrowings Repayment of Hong-Term Borrowings Movement in Short-Term Borrowings (net)			1,919
Interest Income Rental Income Puvidend Income Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Placed Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Insuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of foung-Term Borrowings Repayment of foung-Term Borrowings (etc)		<del>-</del> • • • •	(776)
Dividend Income on Investments Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Receivables and Other Assets  Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of Subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings			1,385 (2,434)
Gain on Investments carried at fair value through profit and loss (net) Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings Movement in Short-Term Borrowings (net)			(392)
Change in fair valuation of Contractual Obligation Gain on sale of subsidiary and dilution of Associate Impairment of Goodwill and Non Current Assets  Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)			(341)
Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)		<del>-</del> • • • • • • • • • • • • • • • • • • •	(2,063) (550)
Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)		,	(1,488)
Changes in working capital Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments proceeds from sale of redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (et)		Impairment of Goodwill and Non Current Assets	2,175
Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes  Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)			63,930
Trade Receivables and Other Assets Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes  Income taxes paid, net Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental income Fixed Deposity Margin Money Placed Fixed Deposity Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)		Channel in wealth a section	
Trade Payables, Other Liabilities and Provisions  Cash generated from operating activities before taxes  Income taxes paid, net  Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)			(23,349)
Income taxes paid, net  Net cash generated from operating activities (A)  B Cash Flow from Investing Activities  Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)			18,131
Income taxes paid, net  Net cash generated from operating activities (A)  B Cash Flow from Investing Activities  Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)			(5,218)
Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (et)		Cash generated from operating activities before taxes	58,712
Net cash generated from operating activities (A)  B Cash Flow from Investing Activities Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (et)		Income tayer paid, not	/15 121\
Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)		·	(15,131) 43,581
Purchase of Property, Plant and Equipment and Intangible Assets Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)	_		
Proceeds from Sale of Property, Plant and Equipment, Intangible Assets and Investment property Purchase of Mutual Funds, Debentures and Other Investments Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (et)	В	The state of the s	(8,446)
Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings (net)			153
Proceeds from sale of subsidiary Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings (net)			(332,427)
Payment for acquisition of business / associates, net of cash acquired Rental Income Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)			350,891 802
Fixed Deposit/ Margin Money Placed Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)		Payment for acquisition of business / associates, net of cash acquired	(5,480)
Fixed Deposit/ Margin Money Realized Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon) Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)			311
Interest income received  Net cash generated from / (used in) investing activities (B)  C Cash Flow from Financing Activities  Proceeds from Issuance of Equity Shares from exercise of stock options  Payment of dividend (including dividend distribution tax thereon)  Buyback of equity shares  Proceeds from Long-Term Borrowings  Repayment of Long-Term Borrowings  Movement in Short-Term Borrowings (net)			(1,235) 3,191
C Cash Flow from Financing Activities  Proceeds from Issuance of Equity Shares from exercise of stock options  Payment of dividend (including dividend distribution tax thereon)  Buyback of equity shares  Proceeds from Long-Term Borrowings  Repayment of Long-Term Borrowings  Movement in Short-Term Borrowings (net)		· · · · · · · · · · · · · · · · · · ·	2,526
Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon)  Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)		Net cash generated from / (used in) investing activities (B)	10,286
Proceeds from Issuance of Equity Shares from exercise of stock options Payment of dividend (including dividend distribution tax thereon)  Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)	_	Cash Flow from Financing Activities	
Buyback of equity shares Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)	·		468
Proceeds from Long-Term Borrowings Repayment of Long-Term Borrowings Movement in Short-Term Borrowings (net)		· · · · · · · · · · · · · · · · · · ·	(24,917)
Repayment of Long-Term Borrowings  Movement in Short-Term Borrowings (net)			(17,879) 3,794
Movement in Short-Term Borrowings (net)			(13,354)
Finance Costs naid		Movement in Short-Term Borrowings (net)	11,494
Repayment of lease liabilities		Finance Costs paid  Repayment of lease liabilities	(1,883) (2,378)
• •		, ,	(44,655)
Net Increase / (decrease) in cash and cash equivalents during the period (D=A+B+C)		Net Increase / (decrease) in cash and cash equivalents during the period (D=A+B+C)	9,212
Effect of exchange rate changes on cash and cash equivalents (E)		Effect of exchange rate changes on cash and cash equivalents (F)	528
			20,427 30,167