



### Revenue by Location

Particulars	Quarter ended					Year Ended		
	Consol		Standalone			Consol		
	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12	31-Mar-12	31-Mar-13	31-Mar-12	31-Mar-13
Offshore	50%	49%	50%	49%	48%	49%	47%	49%
Onsite	50%	51%	50%	51%	52%	51%	53%	51%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

### Revenue by Industry

Particulars	Quarter ended					Year Ended		
	Consol		Standalone			Consol		
	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12	31-Mar-12	31-Mar-13	31-Mar-12	31-Mar-13
Manufacturing	36%	33%	36%	34%	32%	34%	32%	35%
TME*	22%	22%	22%	22%	23%	22%	22%	22%
BFSI	19%	20%	19%	21%	19%	20%	19%	20%
Retail, T&L#	11%	12%	10%	11%	11%	11%	11%	12%
HLS^	5%	6%	5%	5%	6%	6%	6%	6%
Emerging Verticals	6%	7%	7%	8%	9%	7%	9%	6%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

\*TME - Technology, Media & Entertainment

# T&L - Transport & Logistics

^HLS - Healthcare & Lifesciences

The Company has reclassified independent software vendors (from Emerging Verticals to TME), past periods have also been restated accordingly

### Client Data

Particulars	Quarter ended				
	Consol		Standalone*		
	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12	31-Mar-12
Active Clients	385	368	321	327	314
New Clients (gross)	60	33	45	24	38
Repeat business	93.7%	96.6%	94.4%	97.2%	96.4%
<b>Number of million dollar clients^</b>					
1 Million dollar +	152	154	137	135	129
5 Million dollar +	57	56	47	49	46
10 Million dollar +	31	33	30	31	33
20 Million dollar +	18	16	15	15	16
50 Million dollar +	5	5	5	4	3
<b>Client contribution to revenue</b>					
Top client	10%	10%	11%	11%	10%
Top 5 clients	27%	26%	29%	28%	28%
Top 10 clients	39%	39%	42%	42%	41%

\* Customers clocking a minimum revenue on US\$ 100,000 on a Trailing Twelve Months basis

^ SA on TTM basis

### Employee Metrics

Particulars	Quarter ended			Year Ended	
	31-Mar-13	31-Dec-12	31-Mar-12	31-Mar-13	31-Mar-12
<b>Technical</b>					
Billable	26,156	26,204	24,959	26,156	24,959
Trainees	1,562	1,854	1,514	1,562	1,514
Sales & Support*	2,938	2,907	2,659	2,938	2,659
<b>Total Standalone</b>	<b>30,656</b>	<b>30,965</b>	<b>29,132</b>	<b>30,656</b>	<b>29,132</b>
<b>Subsidiaries</b>					
Satyam BPO	2,947	3,133	2,925	2,947	2,925
Others	2,464	2,858	1,296	2,464	1,296
<b>Tot. Consolidated</b>	<b>36,067</b>	<b>36,956</b>	<b>33,353</b>	<b>36,067</b>	<b>33,353</b>
IT Attrition %	14.3%	13.1%			
IT Utilization % incl. trainees	73.2%	72.0%			
IT Utilization % excl. trainees	77.7%	77.1%			

\*Technical Support Head count have been included in Sales & Support Headcount

### Proportion of revenues from major global currencies:

Particulars	Quarter ended					Year Ended		
	Consol		Standalone			Consol		
	31-Mar-13	31-Dec-12	31-Mar-13	31-Dec-12	31-Mar-12	31-Mar-13	31-Mar-12	31-Mar-13
USD	56%	57%	55%	55%	56%	56%	56%	58%
AUD	9%	9%	10%	10%	11%	10%	11%	10%
EUR	8%	8%	8%	8%	8%	8%	9%	8%
GBP	6%	7%	6%	7%	7%	6%	7%	6%
Others	20%	19%	20%	19%	18%	19%	18%	19%

**Rupee Dollar Rate**

Particulars	Quarter ended			Year Ended	
	31-Mar-13	31-Dec-12	31-Mar-12	31-Mar-13	31-Mar-12
Period closing rate	54.29	54.76	51.22	54.29	51.22
Period Avg. rate	53.89	54.54	50.08	54.50	48.79

**Currency Rates for the Quarter (in USD)**

Particulars	Period Average	
	31-Mar-13	31-Dec-12
USD	1.00	1.00
AUD	1.03	1.04
EUR	1.31	1.30
GBP	1.53	1.61

**Constant Currency Reporting**

Particulars	Consol	
	31-Mar-13	31-Dec-12
<b>Reported Revenue</b>		
Revenue (\$m)	359	356
Seq. growth %	1.0%	0.1%
<b>Constant Currency Revenue</b>		
Revenue (\$m)	361	354
Seq. growth %	1.6%	0.0%

**Consolidated Hedge Book**

US\$ Million, except strike rate

Particulars	Quarter ended		
	31-Mar-13	31-Dec-12	31-Mar-12
Hedge Book	234	256	193
US\$ Strike Rate (INR)	57.7	56.7	50.7

**Consolidated Receivables Data**

in days

Particulars	Quarter ended			Year Ended	
	31-Mar-13	31-Dec-12	31-Mar-12	31-Mar-13	31-Mar-12
DSO	83	74	77	84	81
DSO (including Unbilled)	104	95	99	105	104

Note: Contractually reimbursable expenses have been classified as trade receivables. Past periods have been restated accordingly.

**Consolidated Cash & Cash Equivalents**

Rs crore

Particulars	Consol		
	31-Mar-13	31-Dec-12	31-Mar-12
Fixed Deposits	2,425	2,523	2,266
Liquid Mutual Funds	-	80	31
Fixed Maturity	-	-	32
Operational Cash	498	707	586
<b>Total</b>	<b>2,922</b>	<b>3,311</b>	<b>2,914</b>

**Consolidated Capital Expenditure**

Rs crore

Particulars	Consol	
	31-Mar-13	31-Dec-12
Capital Expenditure	122	14
Seats Added	534	-