

**All Metrics are on Stand Alone Basis (SA)**

| <b>Geography wise Revenue Break-up</b> | <b>Q1FY12</b> | <b>Q4FY11</b> |
|----------------------------------------|---------------|---------------|
| Americas                               | 50%           | 51%           |
| Europe                                 | 24%           | 25%           |
| ROW                                    | 26%           | 24%           |
| <b>Total</b>                           | <b>100%</b>   | <b>100%</b>   |

| <b>Vertical wise Revenue Break-up</b> | <b>Q1FY12</b> | <b>Q4FY11</b> |
|---------------------------------------|---------------|---------------|
| Manufacturing                         | 32%           | 32%           |
| TME #                                 | 20%           | 19%           |
| BFSI                                  | 17%           | 18%           |
| Retail, T&L                           | 12%           | 11%           |
| Healthcare & Life Sciences            | 7%            | 8%            |
| Others                                | 11%           | 12%           |
| <b>Total</b>                          | <b>100%</b>   | <b>100%</b>   |

# Technology, Media & Entertainment

| <b>Location wise Revenue Break-up</b> | <b>Q1FY12</b> | <b>Q4FY11</b> |
|---------------------------------------|---------------|---------------|
| Onsite                                | 56%           | 57%           |
| Offshore                              | 44%           | 43%           |
| <b>Total</b>                          | <b>100%</b>   | <b>100%</b>   |

| <b>Revenue Break-up by Contract Type</b> | <b>Q1FY12</b> | <b>Q4FY11</b> |
|------------------------------------------|---------------|---------------|
| T&M                                      | 54%           | 54%           |
| Fixed Price                              | 46%           | 46%           |
| <b>Total</b>                             | <b>100%</b>   | <b>100%</b>   |

| <b>Client Details</b>         | <b>Q1FY12</b> | <b>Q4FY11</b> |
|-------------------------------|---------------|---------------|
| Total Active Clients          | 220           | 230           |
| No. of million dollar clients |               |               |
| US\$ 1 Mn Clients             | 130           | 144           |
| US\$ 5 Mn Clients             | 47            | 48            |
| US\$ 10 Mn Clients            | 36            | 33            |
| US\$ 20 Mn Clients            | 14            | 12            |
| US\$ 50 Mn Clients            | 3             | 3             |

| <b>Client Contribution</b> | <b>Q1FY12</b> | <b>Q4FY11</b> |
|----------------------------|---------------|---------------|
| Top Client                 | 10%           | 9%            |
| Top 5 Clients              | 26%           | 26%           |
| Top 10 Clients             | 39%           | 39%           |
| Top 20 Clients             | 56%           | 54%           |

| <b>Manpower Details</b>               | <b>Q1FY12</b> | <b>Q4FY11</b> |
|---------------------------------------|---------------|---------------|
| Technical (including sub cons)        | 25,015        | 22,924        |
| Support                               | 2,468         | 2,433         |
| Subsidiary                            | 3,955         | 3,909         |
| BPO                                   | 2,712         | 2,724         |
| <b>Total (including Subsidiaries)</b> | <b>31,438</b> | <b>29,266</b> |
| Attrition % - IT (SA)                 | 17%           | 22%           |