



# Synergize & Simplify

#COMETOGETHER

# Delivering Shareholder Value

Manoj Bhat

# We Promised ...

Large Deal Focus  
& Growth Visibility

Margin  
Improvement

Automation

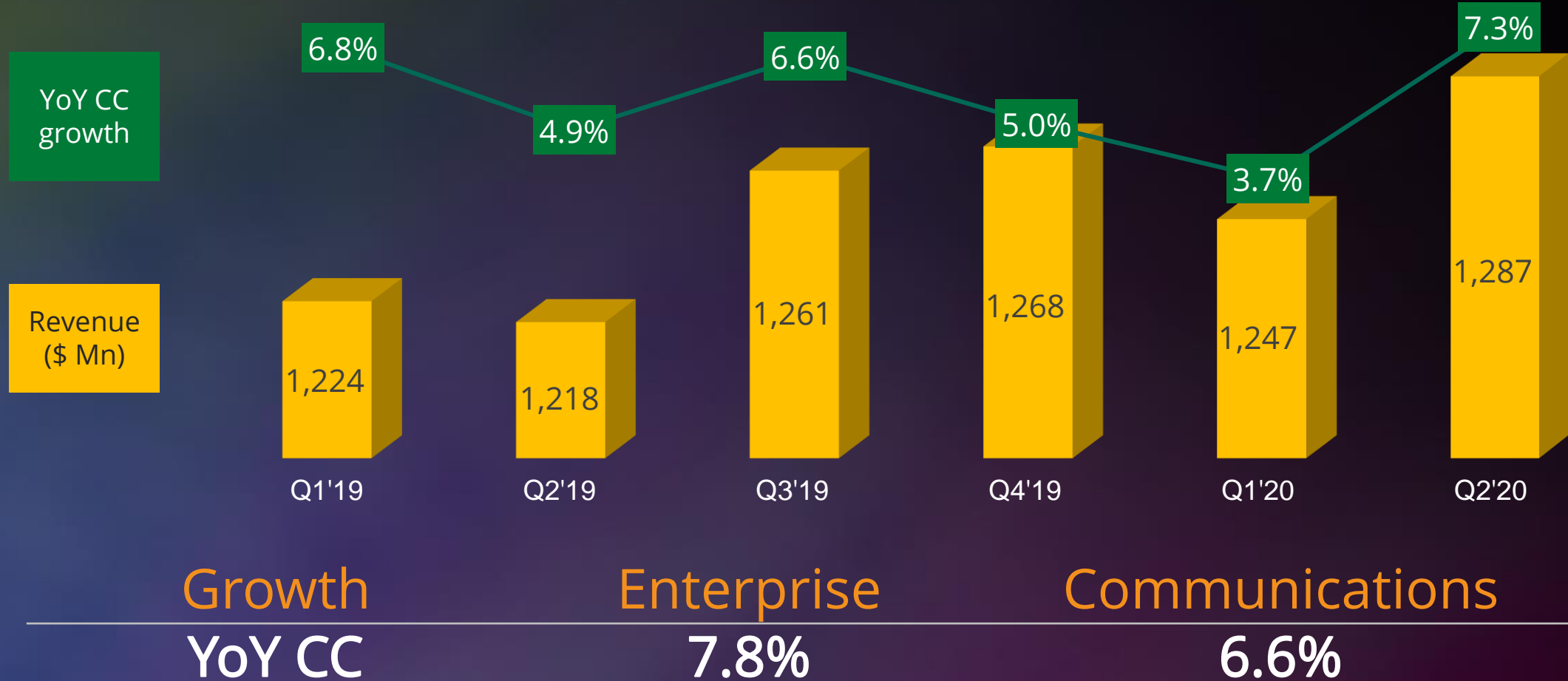
Portfolio  
Management

Healthy  
Cash  
Conversion

Excess  
Cash  
Distribution

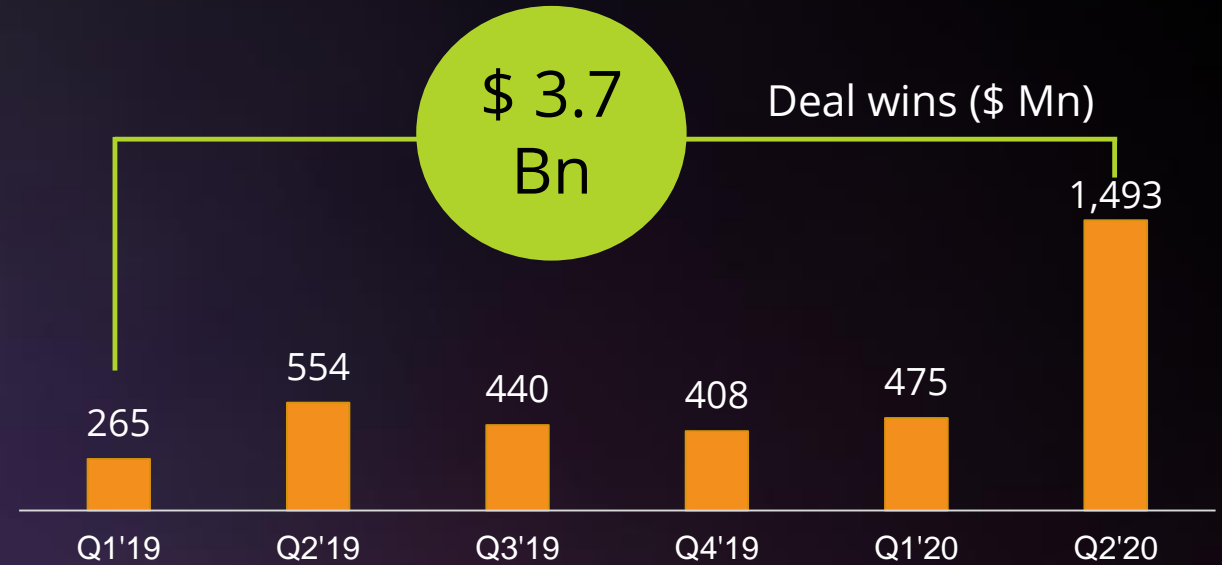
...and are  
continuing  
our journey to  
deliver value  
to our  
Shareholders

# Strong Revenue Growth led by both Enterprise and Communications



# With good Deal Wins Momentum

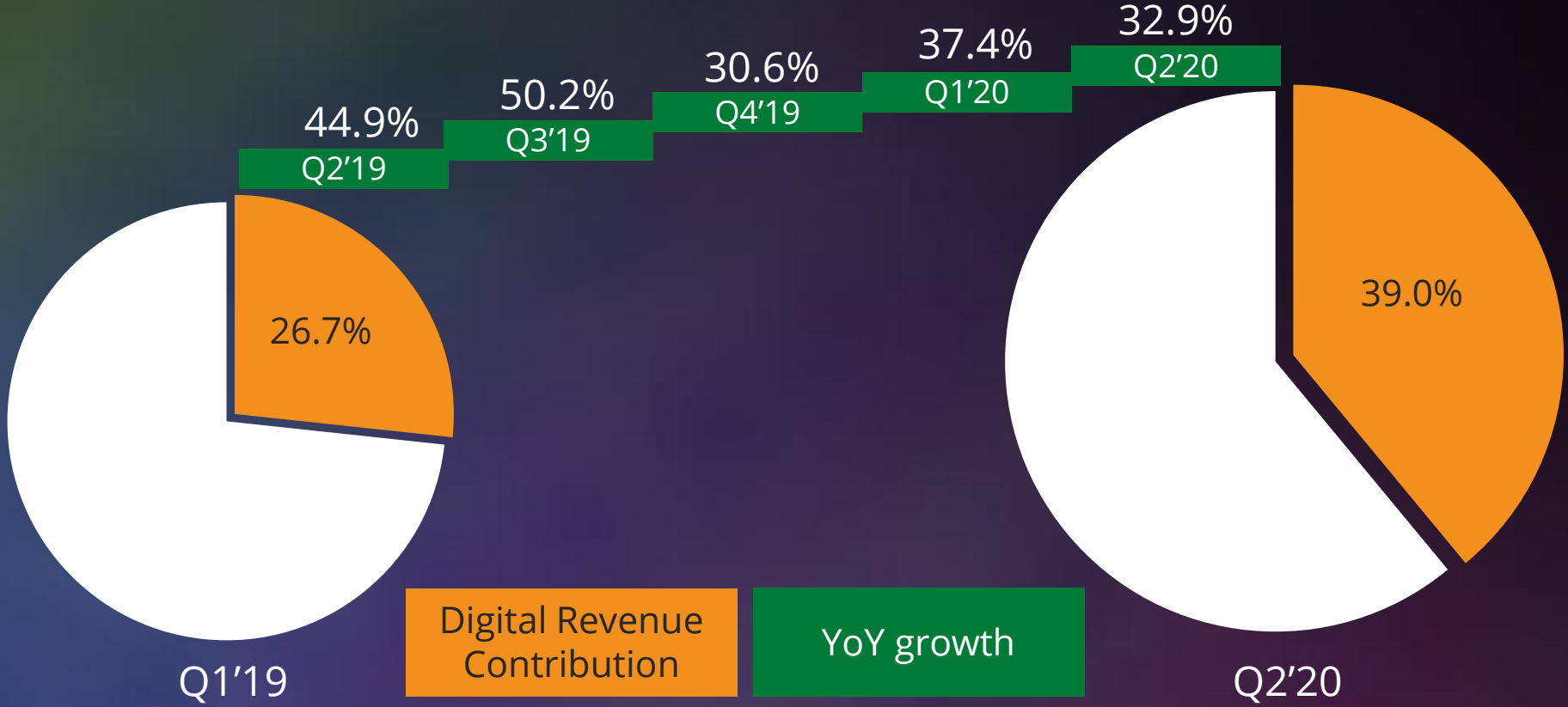
Large deals picking up across both the verticals









Broad based wins across all Focus verticals, geographies

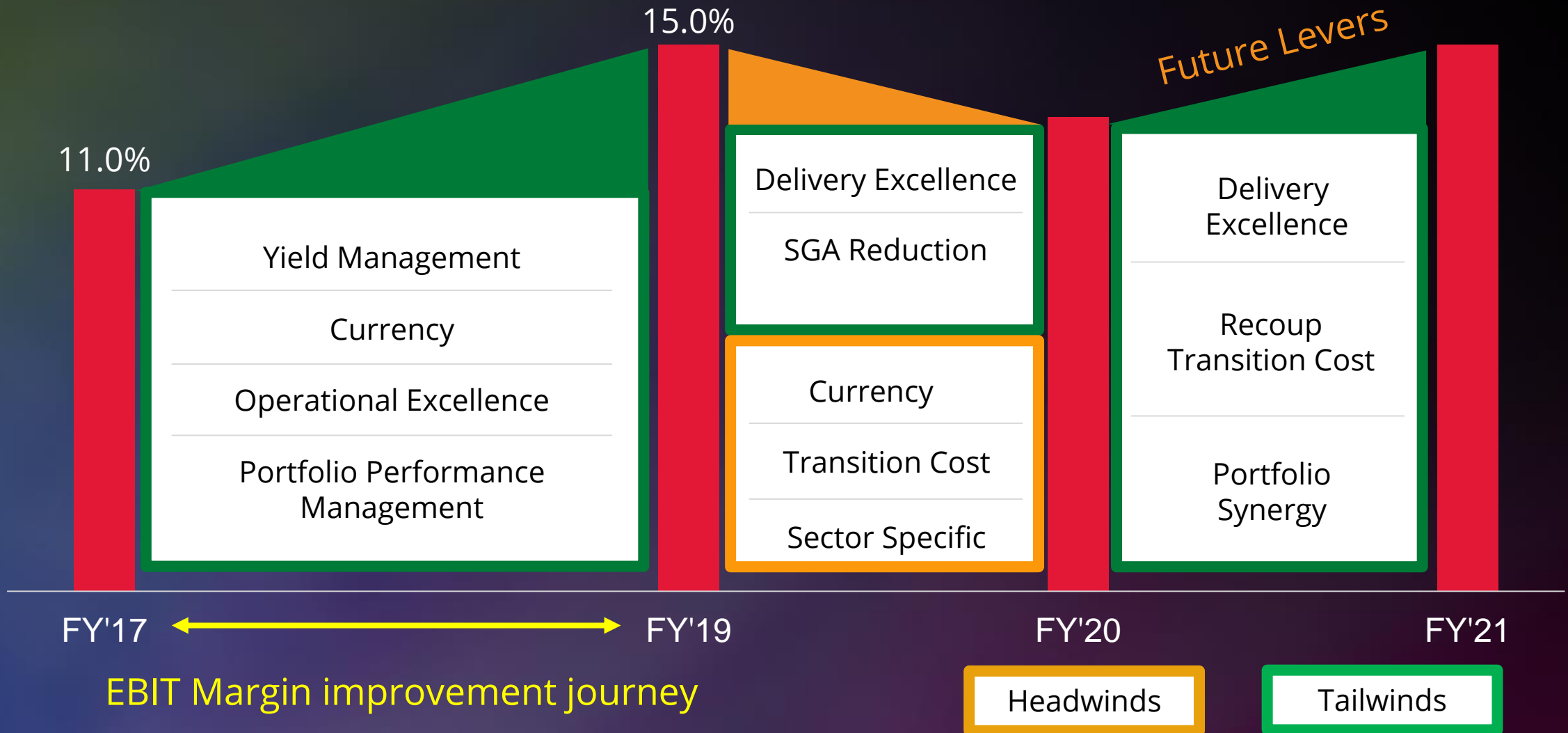


# Strong growth in New Offerings



-  Customer Experience
-  Data & Analytics
-  Cloud
-  AI
-  IoT
-  Security

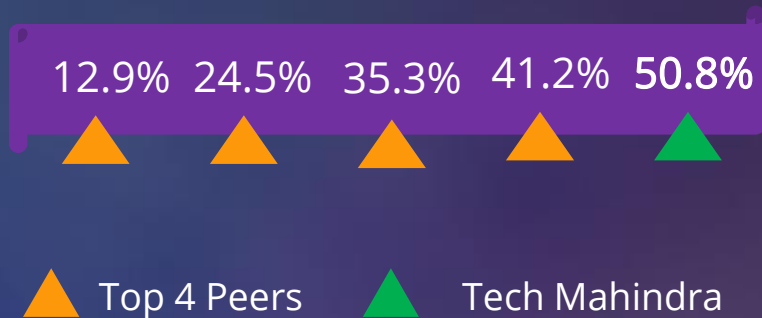
# With Continued Focus on Margin Improvement



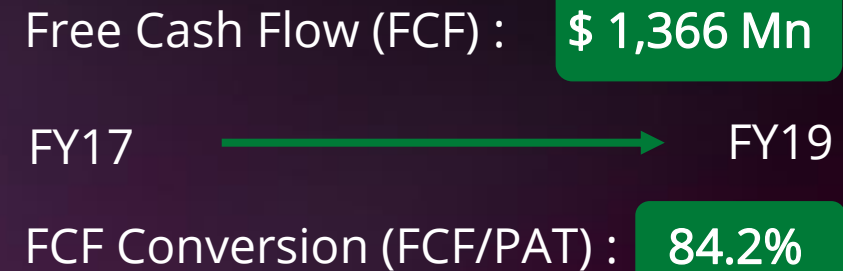
# Improving metrics across multiple areas



Earnings Growth  
(Over the last 2 years)

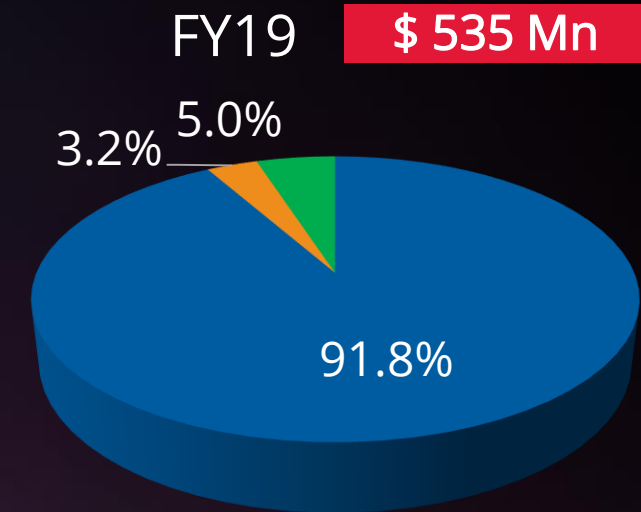
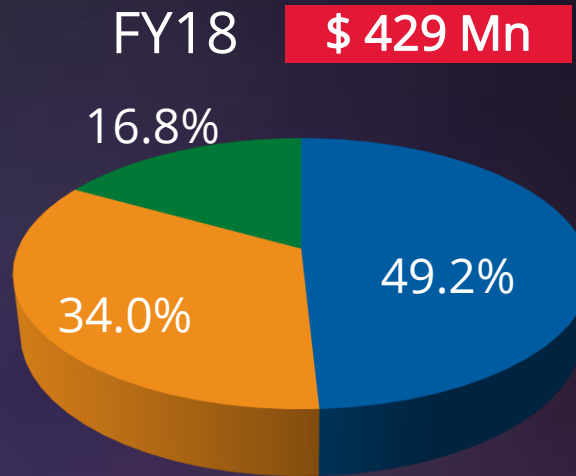
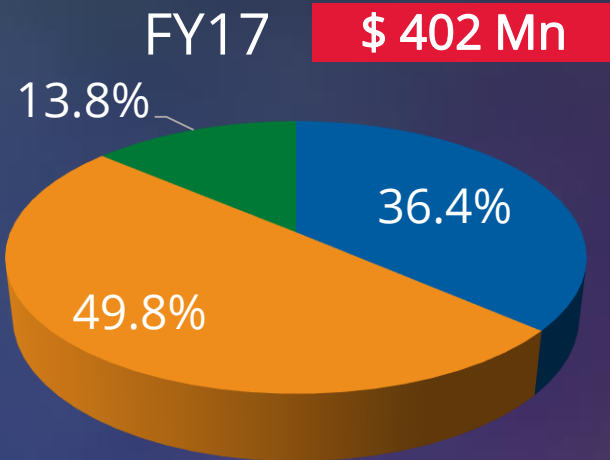


Cash Flow

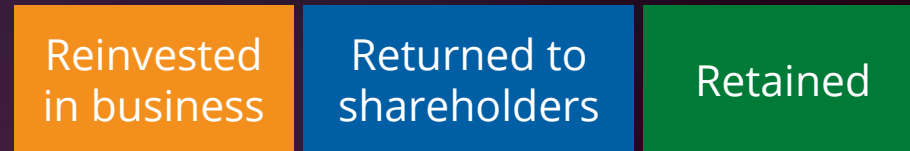




# Efficient Capital Allocation: FCF Distribution



Increased Shareholders' returns through *dividend and buyback*



# Sustained Excellence

## Growth Office



Alliances

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Digital Transformation

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Large Deals

## Delivery and Operations Excellence



New Age Delivery

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Process Innovation

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Driving Insights

## Finance Excellence



Yield Uplift

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Risk Management

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Cash Conversion

## Portfolio Synergy



Synergy

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Integration

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Margin Levers

The logo for Analyst Day, featuring the letters 'AD' in a bold, sans-serif font. The 'A' is red and the 'D' is dark grey. Below the letters is a thin horizontal line, and underneath that, the words 'ANALYST DAY' are written in a smaller, dark grey, all-caps sans-serif font.

**AD**  
ANALYST DAY

The Tech Mahindra logo, with 'Tech' in a dark grey, sans-serif font and 'Mahindra' in a red, sans-serif font. The background features abstract geometric shapes in red and white, including a large white arrow pointing downwards and a red star-like shape in the upper right corner.

**Tech**  
**Mahindra**